



National  
Aeronautics and  
Space  
Administration

# Structured Approach Profit/Fee Objective

1. CONTRACTOR	4. RFP/CONTRACT NUMBER
2. BUSINESS UNIT	5. CONTRACT TYPE
3. ADDRESS	

### CONTRACTOR EFFORT

COST CATEGORY	OBJECTIVE
6. MATERIAL	\$
7. SUBCONTRACTS	
8. DIRECT LABOR	
9. INDIRECT EXPENSES	
10. OTHER DIRECT CHARGES	
11. SUBTOTAL COSTS	\$
12. GENERAL AND ADMINISTRATIVE	\$
13. SUBTOTAL <i>(Base used to calculate Profit/Fee)</i>	\$
14. COST OF MONEY	\$
<b>15. TOTAL COST OBJECTIVE</b>	<b>\$</b>

### WEIGHTED GUIDELINE PROFIT FACTORS

PERFORMANCE RISK FACTOR	ASSIGNED WEIGHTING (a)	ASSIGNED VALUE <i>(Range = 4% to 8% normal = 6%)</i> (b)	CALCULATED % (c)	BASE <i>(From Block 13)</i> (d)	PROFIT/FEE OBJECTIVE (e)
16. TECHNICAL					
17. MANAGEMENT					
18. COST CONTROL					
TOTAL ASSIGNED WEIGHT <i>(100%)</i>					
19. COMPOSITE PERFORMANCE RISK	<i>Line above must = 100%</i>			\$	\$
20. CONTRACT TYPE RISK <i>(See Instructions for range)</i>			ASSIGNED VALUE		
				\$	\$
21. WORKING CAPITAL <i>(See Instructions for range)</i>	COSTS FINANCED	LENGTH FACTOR	INTEREST FACTOR		
	\$			\$	\$
<b>OTHER CONSIDERATIONS</b>		WEIGHT RANGE <i>(Max of 5% Total)</i>	WEIGHT DESIGNATED	BASE	
22. PAST PERFORMANCE <i>(within last 3 yrs)</i>					
23. SOCIO-ECONOMIC, ENVIRONMENTAL, PUBLIC POLICY IMPLEMENTATION					
24. CORPORATE CAPITAL INVESTMENT					
25. UNUSUAL UNPLANNED GFP USAGE					
26. OTHER INNOVATIONS & EFFICIENCIES					
SUBTOTAL OTHER CONSIDERATIONS				\$	\$
				27. SUBTOTAL PROFIT OBJ.	\$
				COST OF MONEY OFFSET	\$
				28. TOTAL PROFIT OBJECTIVE	\$

### COMPOSITE COMPARISONS

29. FEE % OF TOTAL COST <i>(without COM offset - cost of money is not subtracted from fee)</i>	
30. <i>(FEE less COM offset)</i> % OF TOTAL COST OBJECTIVE <i>(cost of money IS subtracted from fee)</i>	